

# ULOC's Actual Profit & Cost of Goods Sold

Category	Source	Amount
DOD payments to ULOC	ULOC Bank Records & Powertrack/Syncada	\$37,944,823.88
ULOC payments to truckers	ULOC Bank Records	-/(+) \$16,108,940.45
ULOC payments for fuel costs	ULOC General Ledger	-(+) <u>\$1,642,573.30</u>
	ULOC's ACTUAL PROFIT	\$20,193,310.13
	(COST OF GOODS SOLD)	(\$17,751,513.75)
	NET PROFIT	114%

Under industry standards, the average net profit for transportation brokers is 16%.  
 (See Broker Benchmark Survey, 2008-2011.)